

New Zealand 10 point end of financial year checklist!

The end of the financial year is a great time to sit back and take stock of the past year and plan for the next. Some of us have business advisors for this type of information. For those of us that don't, this quick 10 point checklist will help you finish this financial year and supercharge the next!

- Reconcile your accounts and file your tax return as soon as possible
- Review your End of Year results
Reflect on the results and look for problems issues to address.
- Review your services
What are your most profitable services, what were the most natural for the business?
Do more of this!
- Update your business plan and set targets for the upcoming year
Review your growth, sales and other business targets.
- Review your customers
Who were your best customers, who were the worst?
- Talk to your customers
Ask them what they liked or didn't like about working with you?
What could you do better?
- Have a look at your competitor websites
What are they doing differently? What tricks are you missing? How do you compare?
- Review your own website
Is it still current? What needs to change?
- Review your software and processes
Have you got the right software, is it working well or does something need to change?
What is causing your team pain and suffering? Time to get rid of it!
- ...and don't forget, **CELEBRATE** with your team
Even if you've had a hard year, it's a good chance to get your team together.

Who is Roll?

Roll is your business and project management software tool with a focus on business performance. Roll gives creatives, consultants, engineers and digital agencies the visibility they need to run their businesses and manage their projects. Learn more at www.rollhq.com